



Porsche
Pre-Close Call
Q3 2024

OCTOBER 11, 2024

PORSCHE

Disclaimer

Following our Q3 sales release on October 11th, the Q3 Pre-Close call aims to provide all analysts and investors with the contents of that sales release, the most recent management statements at roadshows, conferences, and events. We also refer to the relevant messages from the Q2 earnings call, and relevant public statements that we have made in the interim period.

Please note there will be no individual pre close calls since we enter our quiet period right after this call.

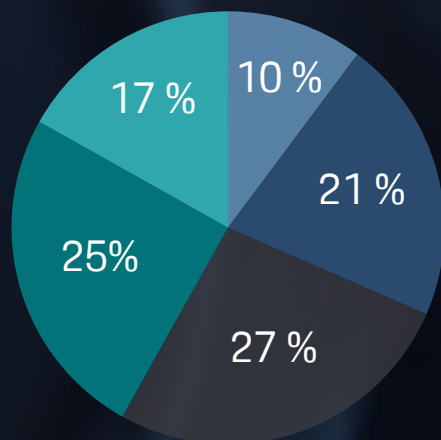
The pre close call does not contain information on the financial results for Q3 2024. All documents including the Q3 Financial Report 2024 will be disclosed on our Investor Relations website on the day of the earnings release, October 25th 2024.

Automotive – Deliveries

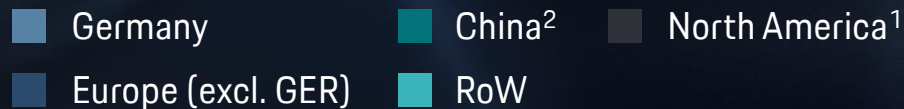
YTD Q3 RESULTS 2023 VS. 2024

REGIONAL DISTRIBUTION

242.722 DELIVERIES

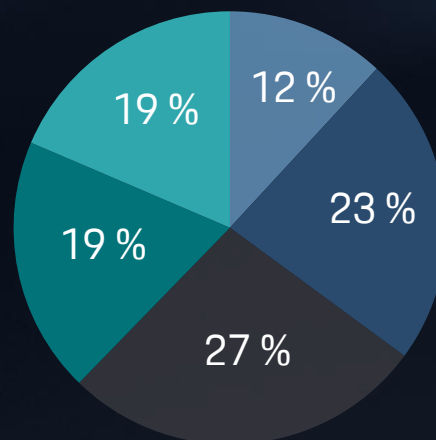


YTD Q3-23



¹ Excl. Mexico | ² incl. Hong Kong

226.026 DELIVERIES



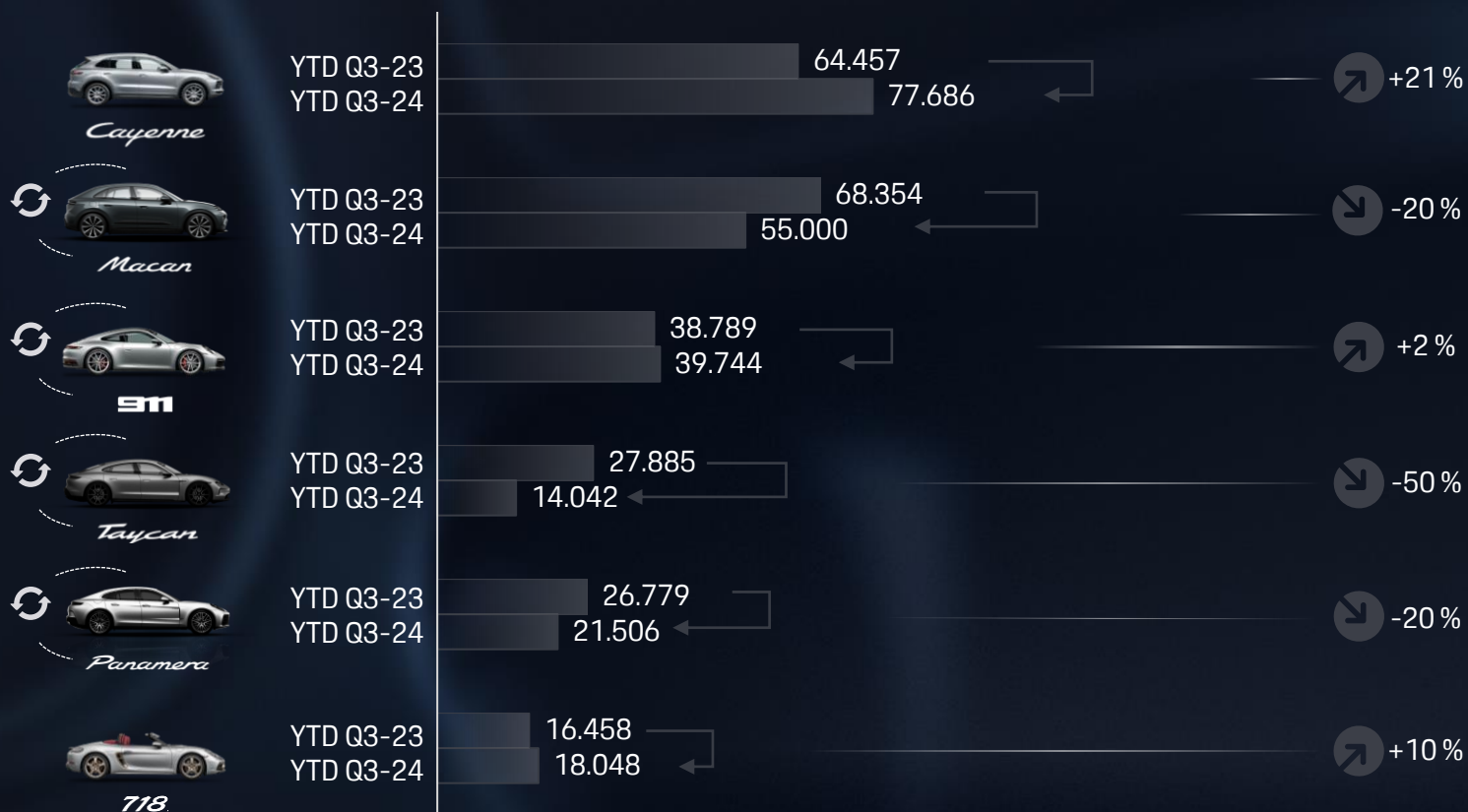
YTD Q3-24

- » Deliveries at a stable level in the year of product launches
- » Moderate decrease primarily due to the product changeovers, our value over volume strategy in China and disruptions in the supply chain
- » Sales structure remains balanced across the sales regions
- » Europe and the Overseas and Emerging Markets (RoW) with sales plus

Automotive – Deliveries

Q3 RESULTS 2023 VS. 2024

MODEL DISTRIBUTION, IN K UNITS



» Cayenne recorded the highest number of deliveries

» The iconic 911 sports car unchanged very popular

» New all-electric generation of the Macan handed over to customers

» Macan, Panamera, Taycan and 911 currently in run-out and ramp-up phase

» Customer demand remains at a robust level

Product Changeover 2024

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PRE-CLOSE CALL
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